

# OPEN ENVIRONMENT DISK STORAGE



## NEW IT HARDWARE—ENTERPRISE CONTRACTS FOR DISK STORAGE OPEN ENVIRONMENT SYSTEMS

CONTRACT # 1S-05-70-10

The Department of General Services (DGS) is pleased to announce new mandatory contracts with Northrop Grumman and Verizon. These new contracts offer tremendous savings, increased service levels, and are convenient to use.

### BENEFITS

- Significantly better prices—savings on disk storage open environment systems average 82 percent.
- Competitively bid contracts—no comparative shopping necessary.
- Establishes IT common configurations to simplify technical support, streamline processes, and create greater statewide interoperability.
- Value-added services include installation services, technical support, and data migration.
- Increased participation from California-certified small businesses and Disabled Veteran Business Enterprises.
- No maximum dollar limit on purchases.

### CONTACT INFORMATION

For contract information, User Instructions, answers to Frequently Asked Questions, and additional information, visit the DGS Procurement Division Web site at: [www.pd.dgs.ca.gov/stratsourcing](http://www.pd.dgs.ca.gov/stratsourcing).

If you have questions or would like to arrange a meeting to discuss this contract please contact the Contract Administrator, Ron Rabun at (916) 375-4569 or [ron.rabun@dgs.ca.gov](mailto:ron.rabun@dgs.ca.gov).

The IT Hardware-Enterprise contracts for disk storage open environment systems are a product of the Governor's California Strategic Sourcing Initiative. For more information on future contracts such as fleet vehicles; maintenance, repair and operations supplies; wireless equipment and services, and more, visit [www.pd.dgs.ca.gov/stratsourcing](http://www.pd.dgs.ca.gov/stratsourcing).

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